

March 2023

ECDO Board Meeting

Minutes

Meeting date: Tuesday, March 14th, 2023, 7pm
Keith Walsh's Office - see email

Invited Attendees (pro-tem): Paul Straub, Jennifer Walsh, Keith Walsh, Jeff Hancock, Joe Ho, Chris Nygaard, Tom Lisky, Eddie Strickler, Jeff Leonard, Matt Hoene.

Invited Guests:

Governing Documents:

- [League Rules & Bylaws - EMERALD CITY DARTING ORGANIZATION](#)
- [ECDO Board Position Descriptions](#)
- [ECDO Season Schedules \(For Planning Purposes\)](#)
- [Tavern Rep Scouting Report](#)

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Pro-forma Reports and Agenda Items:

(can file via email if you can't participate in the board meeting)

- 1) A Rep report (Tom Linsky):
 - Nothing to report
- 2) B/C Rep report (Eddie Strickler):
 - Subs vs. reschedule; making subs more readily available, announce at Captain's meeting and through email the option for subs
 - Length of matches going to 11:30 or midnight
- 3) Tavern Rep report (Matt Hoene)
 - Pub Crawl
 - Piper's Incident
- 4) Competition report (Joe Ho)
 - Table rule changes until John and Susan are here
- 5) Publicity Manager report (Susan Lakey - not present)
 - Site Traffic Report



- March's Ad Campaign

6) IT Director report (Chris Nygaard)

- ECDO Website links that need corrections
- Updating the Archive page with past winners , add 2022
<https://www.emeraldcitydarts.org/archive.html#/>
- Tavern Rep. is reporting that he is not getting emails

7) Tournament Director Report (Jeff Hancock)

- Memorial tournament at Eagles late June, Saturday, June 24th - \$500 for venue, one day tournament
- ADO tournament at Hidden Door
- Hit up alcohol vendors for sponsorships, we need to raise money for tournaments
- Jeff is looking into alternative tournament formats to encourage lower level players.
 - i) Graded divisions

8) Membership Secretary Report (Jeff Leonard)

- New Leads for the month - 5 since last meeting, Darren is now on the Matador's

9) Treasurer Report (John Kevo - not present)

- Balances 1/1 to 1/31/2023):
 - Chase: \$2750.30
 - Paypal: \$1647.08
 - Cash: \$
 - Total \$4397.38
- Balances for November-to-date (November 30th):
 - Chase: \$2365
 - Paypal: \$1529
 - Cash:
 - total \$3895
- Excise (Sales) Taxes remitted:
 - John will give Jeff L transactions spreadsheet so Jeff can file excise tax returns. Jeff and Keith will work on this.
 - Filed with no business (JL)

- Expect some business on the next one
 - Q4 2022 excise taxes due on 1/15/23
- Money in:
- Inventory:
 - \$
- Unpaid player and sponsor fees
 - Outstanding Reimbursements:
 - Payments:
- Anticipated Expenses/Payments:
 - Transaction fees (2.9% + .30 per transaction)
 - Cost for trophies (\$480)
 - Order new tablet holders (60 w/30 powder coat Jeff H will get quote)
 - Jeff H will get quote then we will vote)
 - ADO Board purchase (\$1000) (boards received on 11/1/22)
 - No invoice received yet...
 - DartConnect invoice for Winter 2022/2023 season advanced Singles (\$65)
 - Got a nastygram from DC so unclear if paid yet
 - QuickBooks (\$33.18)
 - Renew ADO membership (\$175 or \$250)
 - File annual report with state of Washington (\$35)
- Continue to sell tablet holders, surrounds, lights, things that bars will use

10) Vice Presidents Report (Paul Straub)

- LC Eagles is happy with things. Paul will talk to them about a charity event

11) ADO Rep. Report: (Jeff Leonard); will talk to them about ADO Masters NQ

- Currently unscheduled, traditionally at the ECDO Memorial (or whatever we call it this time)
- Next National finals are 501 and Cricket Nationals
- Both at Las Vegas Open in January 19th-22nd, 2024

- Advanced Singles League
 - Spring Season is underway

12) President's Report (Keith Walsh)

- Re-Established the non profit entity with the WA Secretary of State Corporation and Charities Division. **Completed.**
- Reseller's Permit. Expires April 9th. **Keep resell permit**
- **Jeff H will get us numbers for tablet holders**
- Change registered agents on Washington State corporate registration. **How?**
- Set up Keith with permissions in WA DOR to renew corp registration and pay taxes online. **How?**

Previous Agenda Items :

- 1) Susan's Agenda Items (Changing rules to not allow a dart player to attend a match if not throwing in a match. Waiting on Susan)
- 2) Dart Boards
 - a) Have 4 cases, 12 slightly used
- 3) Back to the bars meetup events (rotating blind draw,etc)? George & Dragon blind draw -
 - o Sunday draws at 3R?
 - o Update: Challenge Cups. Sounds like a good idea.
 - Come up with a more concrete proposal - delegate
- 4) Venue Research for Tournaments
 - o Hilton Garden Inn in downtown Redmond to see if there is a potential fit for hosting tournaments - Kirsty, would love to have us there.
 - o American Legion - Chris O'Brien 857-498-0108 \$500 a day
 - o Double Tree Seatac (50 rooms or 2k/day food)
 - o Eagles by Coopers (\$500/day, \$125/hr, might be different for members)
 - o See if we can find a hotel near our preferred venue
 - o Any chance we could use the Kraken practice facility at Northgate?
 - o Near light rail

New Agenda Items :

- 1) **Incident at Pub at Pipers Creek. A letter of reprimand will be sent. Paul to prepare and send to Jennifer.**
- 2) **John Kevo - suggestion to use What's App for communication. Will be discussed when John is present.**
<https://www.whatsapp.com/>

Special Topics:

- 1) Proposed North End Pub Crawl -
 - a) Proposed date. April 8th.
 - Proposed Establishment. (See hand out.)
 - Meet at Cactus Moon
 - Proposed Promotions
- 2) Open Board Positions:
 - Create an ADO rep?

- 3) 2023 Emerald City Classic:
 - Proposed dates.
 - Proposed venues.
 - Sponsorships (Board)

- 4) Snoqualmie tournament (ongoing)
 - Rebrand as Washington State Open
 - Scout out possible venues
 - Look into Redmond Garden Inn Hilton
 - Try to run as a \$12,000 tournament
 - Potential Sponsors:
 - John Gill (from Eastern Washington)
 - Dirty Dog Darts
 - AccurateDart
 - Monstah Clothing
 - HardLuck Darts
 - Shot! Darts
 - Royal Dumpling House
 - Will need to build more standards for this tournament
 - Building party at Jeff Hancock's house
 - Jeff H has the appropriate tools and space
 - Jeff L will forward his ideas for standards.

- 5) League Development:
 - Youth league
 - Should we recognize influencers(certificate, plaque)
 - Recognize bar owners (plaques, awards for sponsorship achievements).
 - Bars need to advertise our events in their venues (so we can promote)
 - Event promotion ()
 - Banners
 - Develop dart crowds from bar regulars
 - Press Releases, bar newsletters, post on FB drive traffic to emeraldcitydarts.org

- 6) Plan for recruiting bars
 - Bar recruiting parties
 - Create a marketing package for presentations at bars
 - Marketing Plan
 - Invite bar owners to galas (BAR OWNER RECOGNITION)
 - Create a package to present to bars to sell the league (branded dart swag, surrounds, boards, revenue projections)

- 7) Kates:
 - Do we want to try to restart Sunday Blind Draw?

- 8) We supply equipment to new bars at our expense - add to special topics

- a) Keith and John will work on pitch.
- b) Basic setup about \$250 (2 boards, 2 lights, 2 surrounds, 2 lines)
- c) Bars responsible for upgrades and replacement

Upcoming Tournaments:

- 1) **CDC Q School Jan 6 Philadelphia Open**
- 2) **Las Vegas Open \$31k+ Jan 19-22 Las Vegas, NV**
- 3) **CDC Q School Jan 27 K-W Tri Cities Open**
- 4) **ECDO Memorial \$???? LATE JUNE Seattle, WA**
- 5) **CDC Q School Feb 3 Groundhog Open**
- 6) **CDC Q School Feb 3 Shoot the Rapids Open**
- 7) **CDC Q School Feb 10 Shoot for the Moon Open**
- 8) **CDC Q School Feb 10 Quebec Open**
- 9) **CDC Q School Feb 17 Syracuse Open**
- 10) **Port City Open \$24k+ Feb 24-26 Portland, ME**
- 11) **CDC Q School March 3 Camelia Classic**
- 12) **Camelia Classic \$25k+ Mar 3-5 Sacramento, CA - ish**
- 13) **CDC Q School March 17 Shediac Open**
- 14) **CDC Q School March 23 VB Classic**
- 15) **White Mountain Shootout \$24k+ Mar31-Apr2 Shelburne, NH**
- 16) **CDC Virtual Q School April TBA Online**

Next Meeting:

-April 4th meeting at Jeff Hancock's office